

TFI FAMILY OF COMPANIES

Devoted to the Strength of Family



FY 2018 ANNUAL REPORT

TFI



TFI Family Services
TFI Family Connections
Texas Family Initiative
Pathway Family Services
Mainstream Nonprofit Solutions



About Us

TFI Family Services, Inc. is a leading child welfare agency providing experience, compassion, quality services and care. Our strength as an organization lies in the fact that we do what is best for children and families. TFI continues to create new resources and develop innovative solutions as we work to meet the needs of families and children.

We provide various types of services to the community including foster and kinship care, domestic and international adoption, counseling support and education, foster care training, and visitation and exchange centers.

TFI Family Services is the parent company providing services in Kansas and Nebraska. Our affiliates also include TFI Family Connections in Oklahoma and Texas Family Initiative in Texas. Pathway Family Services is an affiliate in Kansas offering additional services to youth and families. In 2018, we also added Mainstream Nonprofit Solutions (MNS) to our portfolio. MNS provides efficient, effective administrative services to enable nonprofits and small businesses to focus on their clients' needs.

TFI Family Services is a private, 501(c)(3) nonprofit organization with a voluntary board of directors providing effective leadership, support, and guidance.

Our Mission

Devoted to the Strength of Family

Our Vision

To be nationally recognized for excellence in service, education and advocacy to strengthen families



FAMILY

We honor family as each person defines it.

INTEGRITY

We do the right thing. We conduct our business with transparency, honesty, and the highest standards of professional behavior and ethics.

LEADERSHIP

We have confidence that everyone can make a difference today and contribute to where we go in the future.

QUALITY

We commit to excellence through evidenced based practice and innovative service delivery.

CHILD SAFETY

We believe every child should have a childhood where they are nurtured body, mind and soul; are safe, protected, and loved; and have hopes and dreams and opportunities.

ACCEPTANCE

We acknowledge and honor the fundamental value and dignity of all individuals. We pledge ourselves to creating and maintaining an environment that respects diverse traditions, faiths, cultures, and experiences.

A NOTE FROM OUR CEO

Dear Friends,

As we enter into a new year, we must also spend time reflecting on the past year. The memories we made. The things for which we are thankful. The individuals who made an impression on us. Here at TFI, we reflect with our mission statement in mind at all times – “devoted to the strength of family.” Our staff, providers, volunteers, foster parents, and donors help us carry out that mission each and every day. We made many memories last year at our residential treatment center, in our independent living programs, our visitation and exchange centers, our adoption and outpatient service programs. We added ten more beds at our PRTF and had five youth graduate from our TRAIL program in May 2018.



MICHAEL PATRICK, MSW
Chief Executive Officer

One success story is an 18-year-old youth that was a resident at the PRTF for over a year has now successfully transitioned to TRAIL. He is now developing independent living skills such as cooking and budgeting to be able to leave a meaningful and productive adult life. In August and September 2018, we hosted our foster family retreats held in Kansas and Oklahoma. The Kansas Retreat was hosted in Leawood and had 140 adults and 177 children in attendance enjoying training, activities, and entertainment. The Oklahoma Retreat was hosted at Evergreen Baptist Church in Bixby with 55 adults and 90 children in attendance listening to speakers and enjoying fun activities.

One special memory at the Kansas Retreat was the uniting of two brothers. The brothers had been placed separately for three years due to both boys having special needs and aggressive tendencies. Sadly, their foster homes are three hours apart. We knew both foster families were going to attend the annual retreat this year. TFI staff sought out the proper permissions from the State to allow the brothers to be together during the day. Once all of the approvals were granted, both foster parents agreed to come early and meet the night before the retreat. During the retreat, the brothers were placed in the same group. All throughout the day, both boys were smiling from ear to ear, holding hands as they went from activity to activity. It was a heartwarming site. Both foster parents agreed to stay in touch and have plans to meet halfway between their towns for more visits in the future.

This is just one story, one memory, which will last for a lifetime for those two brothers, the foster families, the staff and the volunteers who were all a part of making this momentous day happen. The TFI Family of companies has over 650 licensed foster parents serving over 2400 children per year in Kansas, Nebraska, Oklahoma and Texas each with their own individual story.

We are truly grateful for all of the staff, volunteers, and families who provide such special memories for the children in our care. We at TFI could not fulfill our mission statement without the help of each one of you who gives their time, services and donations to the TFI Family of Agencies. Thank you for caring about our children.

Warm regards,
Michael Patrick, MSW
Chief Executive Officer

FY18 Executive Team

Michael Patrick

Chief Executive Officer

Shirley Dwyer

Chief Operations Officer

Shay Collins

*V.P. of Performance and
Risk Management*

Dr. Melissa Briggs

Executive Director

Pathway Family Services, LLC

Rachelle Roosevelt

Executive Director

TFI Family Connections, LLC

V.P. Texas Family Initiative



BOARD OF DIRECTORS

Teresa Clouch, Chair

Amy Klotz; Ben Tenpenny; David Cooper; Joey Reyes;
Phil Ritchey; Rae Anderson

ACCREDITATIONS

- Child & Family Development, Family Foster Care and Kinship Care, Residential Treatment Services, Supervised Visitation & Exchange Services and Youth Independent Living Services through Council on Accreditation
- Hague Accreditation through IAAME
- The Commission on Accreditation of Rehabilitation Facilities

AFFILIATIONS

- Alliance for Children & Families
- Children's Alliance of Kansas
- Missouri Coalition of Children's Agencies
- Nebraska Association of Behavioral Health Organizations
- Texas Alliance of Child & Family Services
- Oklahoma CARES
- Association for Children's Residential Centers



Thank you

For helping us

Change Lives

INDIVIDUAL DONORS & VOLUNTEERS

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Thank you

*“Our donors and volunteers
make a huge impact in the lives
of the families we serve.”*

INDIVIDUAL DONORS & VOLUNTEERS

Lauren Webb	Michele Ewert	Russell Cobb	Steven Soloman
Leanna Gomez	Micki Flowers	Ruth Failor	Sue Leisman
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Lindsey Butler	Norwood Family	Sarathkumar Maya	Todd & Cathy Wright
Lindsey Griggs	Olivia Stine	Savanah Anderson	Tracie Pham
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Lora Walker	Paige Dosch	Savannah Finney	Trey Holt
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Madelyn Riecheneker	Patricia Booth	Scottie Cook	Vonda Eccles
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Michael & Kameron Patrick	Roger Basinger	Steven Fagan	

**NO ACT OF KINDNESS,
NO MATTER HOW SMALL,
IS EVER WASTED.**

~ AESOP



ORGANIZATIONS & CORPORATIONS

Ada Area Chamber of Commerce
Alliance Realty
AmazonSmile Foundation
Anytime Fitness
Atmos Energy
Bella Vita Salon & Day Spa
Blooming Café LLC
Blue Cross Blue Shield of Kansas
Body Beautiful
Breakthrough House Inc.
Brent's Tank Trucks, Inc.
Capital City Bank
Chanute High School
Chanute High School Ensemble
Christ Church
Christ the King Catholic Church
Citizens State Bank & Trust Co
Cobb Realty
CoreFirst
Crossroads United Methodist Church
Culligan Water
DG Marketing LLC
Dillon's
Dynamic Advisors Group
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EyeCandi Fitness
Fairlane Apartments
Farmers State Bank
FireHouse Subs
First United Methodist Church
Free State Dental
Gates Rubber Company
Genesis
Golf Course Superintendents
Association of America
Great Image Designs
Greater Horizon
Greater Tulsa Hispanic Chamber of
Commerce
Groupon

Heritage Management
High Plains Title, LLC
Home Savings Bank
Huhtamaki
J.J. & J, Inc/Lake Perry Country Club
JROTC Leavenworth HS
JW Data, LLC
Kaw Valley Bank
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KingSavers
Kroger
KEMX 94.5 FM Tulsa
KFAQ 1170 AM Tulsa
KSNT
Kstate ROTC
KTFR 100.5 FM Tulsa
KXTD 104.9 FM Tulsa
Laser Quest
Lumos Innate Centered Chiropractic
Marble Slab Creamery
McCullough Development, Inc.
Menards
Miller Group
Miller's Professional Imaging
Milo Gordon Honda
Mitchell Theatre Sequoyah 8
Mother of God Catholic Church
Mother of God High School Youth Group
Neosho Community College
Network for Good
New Life Brethren Church
No Limit Powersports
Nonprofit Solutions, Inc.
Olathe Chamber of Commerce
Olathe Smiles Dentistry
Palluca and Sons Supermarket
PCSI
Pittsburg Nazarene Church
Professional Massage Therapy Clinic, LLC
Red Bags

RibCrib
Regency
Republic Paperboard Company, LLC
Real Estate Professionals of
Dodge City
Riverwalk Toy Drive
Robert E. Miller Insurance Agency
Roseborough Agencies
Scotty D. Foundation
Spherexx, LLC
St. Ann's Catholic Church - Hiawatha
St. Bede's Catholic Church
St. Paul's Lutheran Church & School
Student Treasure Publishing
Summit Rescare
Susanna Wesley United Methodist Church
The Builder Bees
The Hanover Insurance Group
The Pines
The Robert E. Miller Group
The Saxton Group
The Village at Old Town
Timber Creek
Tinker Federal Credit Union
Topeka Community Foundation
Topeka First Church of Nazarene
Tru Community Church
Uplift Independence (Cessna)
University of Tulsa
Vitas Health Care
Wanamaker Elementary
Watco Companies LLC
Wesley United Methodist Church
Westar Energy
Westside Family Church
Wichita Vintage Market Days
Zoellner Exterminating

Thank you!

TFI FAMILY OF COMPANIES



2,485+

TOTAL FOSTER CHILDREN
SERVED IN FY18



1,497
Children
served in
KS/NE



711
Children
served in
Oklahoma



141
Children
served in
Texas



136
Children
served in
PRTF &
TRAIL

*"Strengthening
Families
through
Compassionate,
Quality Services"*



TFI FAMILY SERVICES/KANSAS

TFI Family Services, Inc. Foster Care programs continues our over 50 year tradition of strengthening families through providing support to foster families in Kansas. This includes recruitment, training and support of the homes. TFI subcontracts with both St. Francis Community Services and Kaw Valley Center to serve foster children in our foster homes. TFI partners with many local community agencies to serve the children and families we work with.

TFI Family Services, Inc. has three Family Visitation and Exchange Centers located in Topeka, Wichita, and Lawrence, KS. The first visitation and exchange center opened in 1995 and since then has been dedicated to serving children and parents in having safe and appropriate visits and exchanges.



1497 Total Children Served in KS



628 Children Currently in TFI Kansas Foster Homes



416 TFI Kansas Foster Homes



16 Children Adoptions Finalized



79 Children Placed Into Potential Adoption



192 Children Reintegrated Into Their Family



268 Safe Parent Exchanges



1,267 Children and Parent Supervised Visits

TFI FAMILY SERVICES/NEBRASKA

TFI Family Services, Inc. contracts with DHHS for foster care services including recruitment, training and support of the homes. This year TFI Family Services, Inc. added Adoption services to our Child Placing Agency License. Since then two families have had adoption home studies completed and one family was able to finalize adoptions of the two placements that have been placed with the home for over a year. TFI contracts with Nebraska DHHS to provide Family Support Services and Parenting Time/Supervised Visitation Services for families who have children at home or in out-of-home care. This involves supervision and coaching of the parents for in-home visitation and education on topics such as parenting, discipline, budgeting and more.



8 Children currently in TFI Nebraska Foster Homes & Family Visitation Services



10 TFI Nebraska Foster Homes & Kinship Providers



1 Child Reintegrated Into Their Family

TEXAS FAMILY INITIATIVE

Texas Family Initiative, LLC serves Region 3 and 3B in the Dallas/Fort Worth area as a contractor for both DFPS and Our Community Our Kids (OCOK) with community based care providing foster care service, including recruitment, training, support and case management services to the children placed in our homes.

TFI is a preferred subcontractor by OCOK due to the quality of the services provided and alignment with their mission and values. TFI has expanded our foster care services into Region 2 in the past year. We currently have approximately 10 foster homes in process of approval in Region 2.



141	Total Children Served in TX
56	Children Currently in TFI Texas Foster Homes
39	TFI Texas Foster Homes
11	Children Adoption Finalized
16	Children Placed Into Potential Adoption
18	Children Reintegrated Into Their Family

EXPANSION IN TEXAS

The Texas Department of Family and Protective Services (DFPS) awarded the Region 2 community-based foster care contract to **2INgage**, a new partnership between **Texas Family Initiative, LLC** and **New Horizons Ranch and Center, Inc.** Under this contract, **2INgage** will serve as the single source continuum contractor (SSCC) for the DFPS Region 2 to develop a local foster care continuum network, provide case management, and improve child safety and placement outcomes.

The contract, which started June 1, 2018, will run for five years, followed by one two-year renewal option. Region 2 is a 30-county area that includes the cities of Abilene, Wichita Falls and Brownwood. Approximately 2,000 children and families will be served per year through the new program, once fully implemented. The contract will roll out in two phases. Case management is Stage II of the contract and will not begin for approximately one year. The contract value is estimated to be approximately \$22 million in the first year from placement in Stage I, and will increase to over \$50 million a year once Stage II is completed. The goals of 2INgage are to empower its network provider organizations to see themselves as part of the community and take responsibility along with the community for children.



TFI FAMILY CONNECTIONS/OKLAHOMA

TFI Family Connections, LLC contracts with Oklahoma DHS to provide foster care support to foster families in Oklahoma. This includes recruitment, training and support of the homes. Oklahoma Fosters have recognized us as a leader in recruitment.

TFI consistently is the largest private provider of foster care services in the state in terms of new homes recruited, open homes, and number of children placed in our homes.



711 Total Children Served in OK



263 Children Currently in TFI Connections Foster Homes



193 TFI Connections Foster Homes



29 Children Adoptions Finalized



71 Children Placed Into Potential Adoption



86 Children Reintegrated Into Their Family

PATHWAY FAMILY SERVICES



107 Children Received Psychiatric Residential Treatment Services



29 Youth served through TRAIL (Teens Reaching Adult Independent Living)



5 Children placed in PFS Foster Homes

Pathway Family Services, LLC offers a variety of programs including Psychiatric Residential Treatment, Independent and Transitional Living Services through TRAIL (Teens Reaching Adult Independent Living) and the Chaffee program and a Specialized Foster Care program in Kansas. Pathway strengthens families, children and communities they serve through the use of evidence based and best practice services.

The types of interventions include case management, individual, group and family therapy and specialized therapeutic interventions, including Trust Based Relational Interventions, Positive Behavior Interventions & Supports, and Trauma Focused Cognitive Behavioral Treatment. Treatment also includes psychiatric services, including medication management, play therapy, biofeedback therapy, and psychological testing. Pathway Family Services prides itself in using a trauma-informed, strengths-based, client centered philosophy to care.



MAINSTREAM NONPROFIT SOLUTIONS

Mainstream Nonprofit Solutions, Inc. provides efficient, effective administrative services to enable nonprofits and small businesses to focus on their clients' needs. Services provided include: Church Support, Executive Services, Facilities Management, Finances, Grant Writing, Human Resources, Information Technology, Marketing, Nonprofit Startup, Program Support, Risk Management and Training.

Nonprofit Solutions, Inc. acquired the assets and 148 Members of Mainstream, Inc. in December of 2017 and began going by the name Mainstream Nonprofit Solutions (MNS). In June, 2018 interim CEO and CFO, Richard T. Wright was named CEO of MNS.



170 Members



27 Members Receiving Additional Services



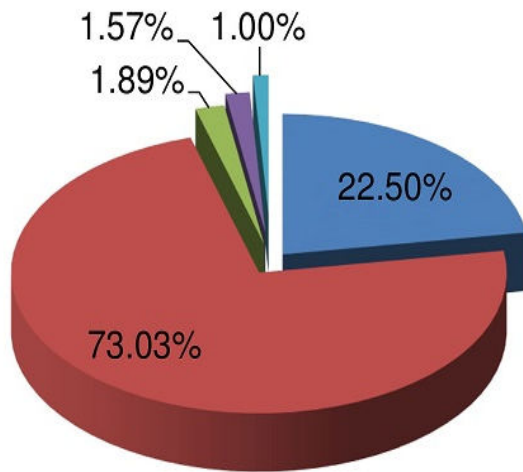
371 Individuals Trained



“MAXIMIZING THE MISSION OF CHARITABLE ORGANIZATIONS.”

TFI Family Services, Inc.

FY18 Financial Report • July 1, 2017 - June 30, 2018



FY 2018 REVENUE By Percent

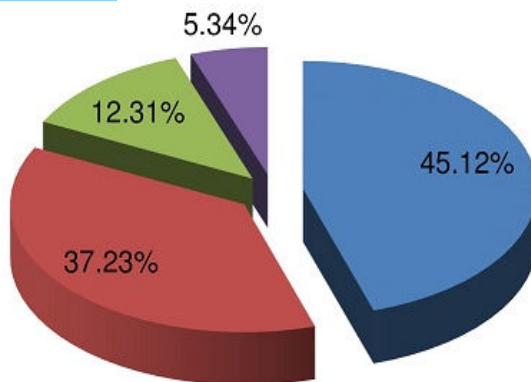
22.50% Psychiatric Residential Treatment Facility.....\$4,585,730.41

73.06% Resource Family Services.....\$14,886,946.98

1.89% Independent Living.....\$385,931.68

1.57% Grant Revenues & Donations.....\$320,155.26

1.00% Training, Interest & Miscellaneous.....\$204,583.66



FY 2018 EXPENSE By Percent

45.12% Child/Family Expenses.....\$9,111,590.60

37.23% Personnel - Direct Care.....\$7,517,022.16

12.31% Offices, Supplies & Equipment.....\$2,486,547.37

5.34% Overhead, Interest & Miscellaneous.....\$1,077,785.44



**Devoted to the
Strength of Family**



TFIfamily.org



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800.279.9914



TFI Family Services, Inc.

618 Commercial St.

Emporia, KS 66801

State of Kansas Department of Health & Environment, License 766

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Oklahoma CPA License #K860000352

Texas CPA License #1533903-9631

TFI is a 501(c)(3) nonprofit organization